

# THE VALUE MANAGEMENT OFFICE

## CONCEPT ISN'T NEW,

yet many organizations still wrestle with the subjectivity and politics of project portfolio management. Discover how a Proof of Concept can offer your organization a fresh perspective on tackling critical challenges and enhancing value delivery.

## WHAT IS A VALUE MANAGEMENT OFFICE?

The Value Management Office (VMO) represents the evolution of governance at the Project Management Office (PMO), Product or Program level. It emphasizes defining value upfront to change current delivery and governance models. The VMO approach fosters an emergent strategy, enabling your organization to adapt and thrive in a fast-changing environment.

## WHY VMO NOW?

We must do better. With limited funding, properly prioritized sequencing can improve the bottom line without disruptive change.





## WHAT IS A PROOF OF CONCEPT?

A Proof of Concept (PoC) is **trying** before committing. Based on years of experience and refined pragmatic approaches, we showcase our capabilities without wasting resources or time if the concept isn't suitable for your organization.



## WHY PROOF OF CONCEPT?

It is low-risk with high-impact results. Change can be daunting and uncomfortable. That's why our motto is to enable **one person, project, and workshop** at a time. We believe in earning your trust through transparency (TTT) in our work, guiding each person on the journey, addressing questions, and, most importantly, tackling unique challenges together. We want you involved as part of the solution. This is where a Proof of Concept plays a crucial role, inspiring optimism for the future.



## HOW DO WE WORK?

A small, nimble team of senior consultants engages for a limited time based on an agreed-upon scope of work and defined principles. We aren't traditional consultants; we work alongside your team, challenge norms, and rethink processes. We evidence everything, to enable your organization to self-manage. Our goal is to excite participants with the prospect of doing things differently.

**Give us a try.**




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